



## Motion No. M2023-96

### Contract with Insight Public Sector, Inc. for Technology Products, Solutions and Related Services

| Meeting:                                  | Date:      | Type of action: | Staff contact:   |
|---|------------|-----------------|--|
| Rider Experience and Operations Committee | 11/02/2023 | Final Action    | Mary Cummings, Chief Administrative Officer<br><b>Jason Weiss, Chief Information Officer</b><br>Bill Robinett, Deputy Director, IT Service Delivery<br>Joseph Flores, IT Manager Business Services |

### Proposed action

Authorizes the chief executive officer to execute a contract with Insight Public Sector, Inc. to provide technology software, hardware, peripherals, and related maintenance services in the amount of \$8,000,000, plus applicable taxes.

### Key features summary

- Sound Transit will execute a “piggyback” contract based on the OMNIA Partners Master Contract with Insight Public Sector, Inc. (Insight) for a variety of items and services offered in the technology catalog including, but not limited to:
  - The purchase of new software and hardware such as servers and storage for approved agency projects for Sound Transit full time employees and consulting staff;
  - Maintenance renewals for software licenses such as those used in Information Security, like Avertium and AlienVault, and application development platform for Portfolio Services Office like Quickbase; and
  - The replacement of aging small hardware and peripherals (such as keyboards and mice).
- Using the OMNIA Partners competitively procured contract allows Sound Transit to take advantage of a significant discount afforded by this cooperative procurement mechanism. The contract is for 2.5 years through April 2026 with an option to renew for two additional one-year periods through April 2028.
- The amount is expected to fund the contract through April 2028, inclusive of option years.
- Sound Transit has utilized a similar contract for technology software, hardware, peripherals, and related maintenance services for the past six years.
- Applicable taxes are currently estimated to be \$820,000.

### Background

Insight’s competitive pricing has allowed Sound Transit to purchase small peripherals, software maintenance, and new software licenses to meet the agency’s needs and maximize the agency’s overall

budget for these purchases. The OMNIA Partners Master Contract allows Sound Transit to take advantage of a significant discount afforded by this cooperative procurement mechanism. OMNIA is a nationwide partnership of public agencies and educational institutions, and all contracts are competitively solicited and publicly awarded.

## **Procurement information**

This is a “piggyback” on an OMNIA Partners Master Contract No. 23-6692-03. OMNIA Partners’ lead agency of Cobb County, GA conducted a competitive solicitation through a Request for Proposal (RFP) published on August 26, 2022, and the contract was awarded to Insight on May 1, 2023, for a three-year initial term with two optional one-year extensions. The current contract expires on April 30, 2026. This contract has rigorous supplier commitments to ensure supplier partners offer their best supplier government pricing, which allows Sound Transit to negotiate even greater discounts than stated contract minimums.

## **Fiscal information**

The software and maintenance services contract described in this proposed action will be assigned on an as needed basis. Funding for the on-call services will come from existing board approved projects and department budgets, for a total authorized amount not to exceed \$8,820,000, including estimated applicable taxes. Funding is covered in the current approved budget and reasonably assumed in the forecast based on the existing Long Range Financial Plan.

## **Disadvantaged and small business participation**

### **Participation by small businesses and disadvantaged business enterprises (DBEs)**

Sound Transit promotes and encourages small business participation, which also includes Disadvantaged Business Enterprises (DBEs). Because this contract “piggybacks” onto the OMNIA Partners Master Contract with Insight Public Sector, Inc., goals for participation were not established by Sound Transit.

## **Public involvement**

Not applicable to this action.

## **Time constraints**

A one-month delay would impact support services from the vendor.

---

**Environmental review** – KH 10/11/23

**Legal review** – DLM 10/23/2023



## Motion No. M2023-96

A motion of the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority authorizing the chief executive officer to execute a contract with Insight Public Sector, Inc. to provide technology software, hardware, peripherals, and related maintenance services in the amount of \$8,000,000, plus applicable taxes.

### Background

Insight's competitive pricing has allowed Sound Transit to purchase small peripherals, software maintenance, and new software licenses to meet the agency's needs and maximize the agency's overall budget for these purchases.

The OMNIA Partners Master Contract allows Sound Transit to take advantage of a significant discount afforded by this cooperative procurement mechanism. OMNIA is a nationwide partnership of public agencies and educational institutions, and all contracts are competitively solicited and publicly awarded.

Sound Transit will execute a "piggyback" contract based on the OMNIA Partners Master Contract with Insight Public Sector, Inc. (Insight) for a variety of items and services offered in the technology catalog including, but not limited to:

- The purchase of new software and hardware such as servers and storage for approved agency projects for Sound Transit full time employees and consulting staff;
- Maintenance renewals for software licenses such as those used in Information Security, like Avertium and AlienVault, and application development platform for Portfolio Services Office like Quickbase; and
- The replacement of aging small hardware and peripherals (such as keyboards and mice).

Using the OMNIA Partners competitively procured contract allows Sound Transit to take advantage of a significant discount afforded by this cooperative procurement mechanism.


The contract is for 2.5 years through April 2026 with an option to renew for two additional one-year periods through April 2028.

The amount is expected to fund the contract through April 2028, inclusive of option years. Sound Transit has utilized a similar contract for technology software, hardware, peripherals, and related maintenance services for the past six years. Applicable taxes are currently estimated to be \$820,000.

### Motion

It is hereby moved by the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority that the chief executive officer is authorized to execute a contract with Insight Public Sector, Inc. to provide technology software, hardware, peripherals, and related maintenance services in the amount of \$8,000,000, plus applicable taxes.

APPROVED by the Rider Experience and Operations Committee of the Central Puget Sound Regional Transit Authority at a regular meeting thereof held on November 2, 2023.

  
Kristina Walker  
Rider Experience and Operations Chair

### Attest:

  
Kathryn Flores  
Board Administrator